

LEADERSHIP PHILOSOPHY

Philosophy determines Perception

By Adam White, Human Potential Expert, Author, Speaker



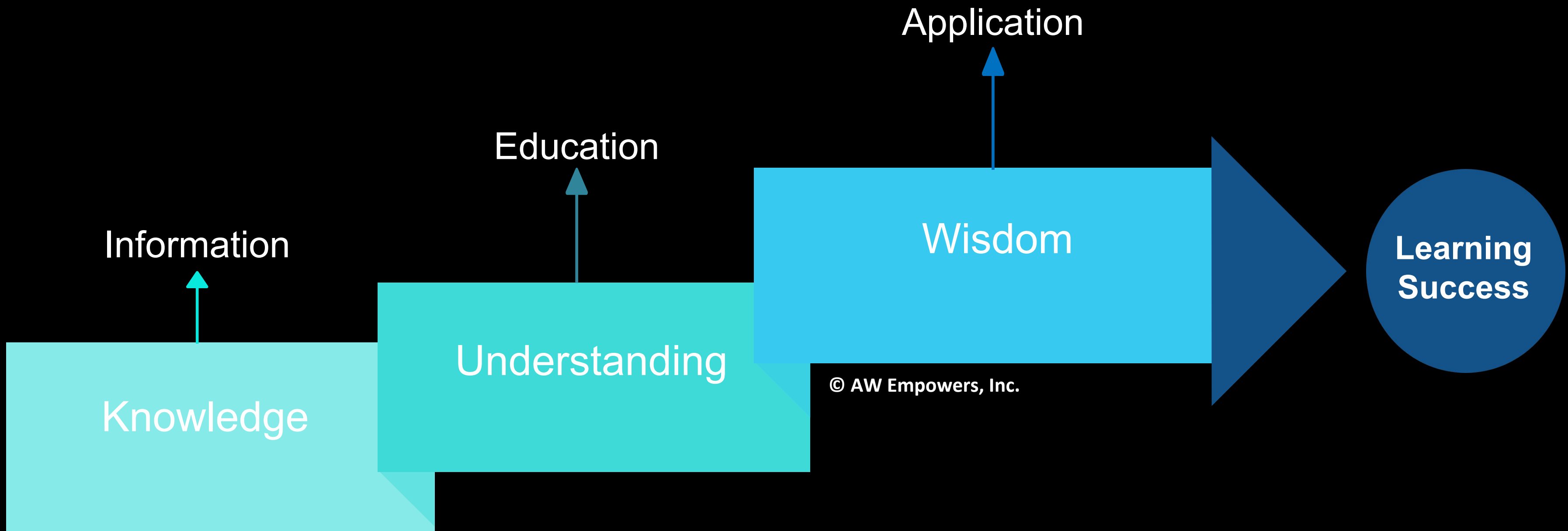
Knowledge is not POWER...

**... APPLIED Knowledge is
POWER**

3 Levels of Learning



3 Levels of Learning

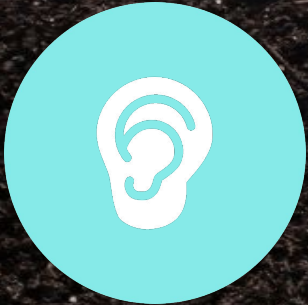
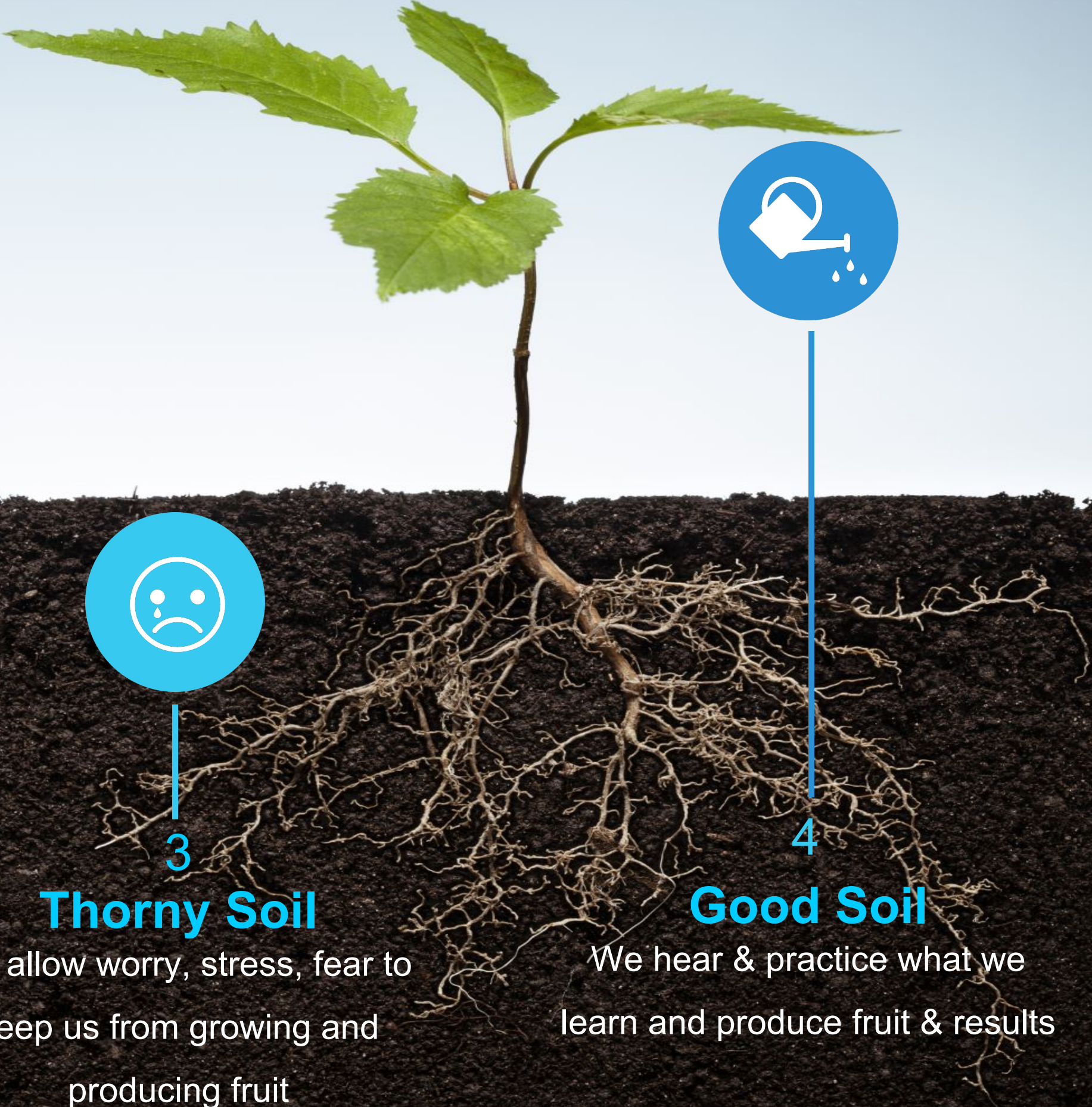


What type of soil are you?



WHAT TYPE OF SOIL ARE YOU?

4 Types of Ground



1

Pathway Soil

We allow people to steal what we have learned - negativity



2

Rocky Soil

No root. We quickly forget what we learn



3

Thorny Soil

We allow worry, stress, fear to keep us from growing and producing fruit



4

Good Soil

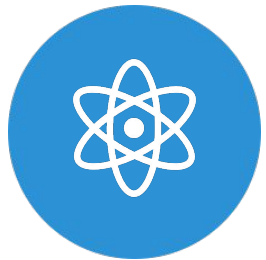
We hear & practice what we learn and produce fruit & results

American Leadership Philosophy





The American Leadership Philosophy came from the Greeks



The Greeks were the first civilized nation to document studies of Human Behavior



Socrates, Aristotle, and Plato were Greek philosophers who invented things like Democracy and Politics

Let's look at Greek Leadership Theories that have created the American Leadership Philosophy...

American Leadership
Philosophy

LEADERSHIP IS A PRODUCT OF

BIRTH TRAITS

The Greeks believe that if you were born with unique traits, you were automatically a leader.

They believe leadership is a result of inherent birth traits in the personality and nature of the individual.

The majority who do not possess these traits are destined to be led.

One example is, if you were born with a sharp pointed nose, blue eyes, fair skin and thin lips you were born a leader.



LEADERSHIP IS A PRODUCT OF

PROVIDENCE

There is a belief that certain people are chosen by the gods and appointed to the elite position of leadership over the unfortunate people.

The Greeks believe leadership is reserved for the few chosen, by a divine power to control, manage and direct the life, future, fortunes and aspirations of the unchosen.



LEADERSHIP IS A PRODUCT OF

CHARISMATIC PERSONALITY

The Greeks believe that certain individuals who possess a unique measure of charisma are destined to lead.

Those who are extroverts and magnetic speakers are natural leaders. This theory has been accepted by many, even in our world today and it has frustrated the lives of many.

LEADERSHIP IS A PRODUCT OF

FORCEFUL PERSONALITY

This theory emerges from the belief that leadership is the result of an authoritarian, no nonsense, hard driving, impatient, quick tempered and moody personality.

This false perception comes from the idea that people are fundamentally incompetent and naturally lazy. They have got to be pushed to get things done.

However the evidence has always defied this belief, showing that people are mostly productive and cooperative when they are inspired rather than forced.

LEADERSHIP IS A PRODUCT OF

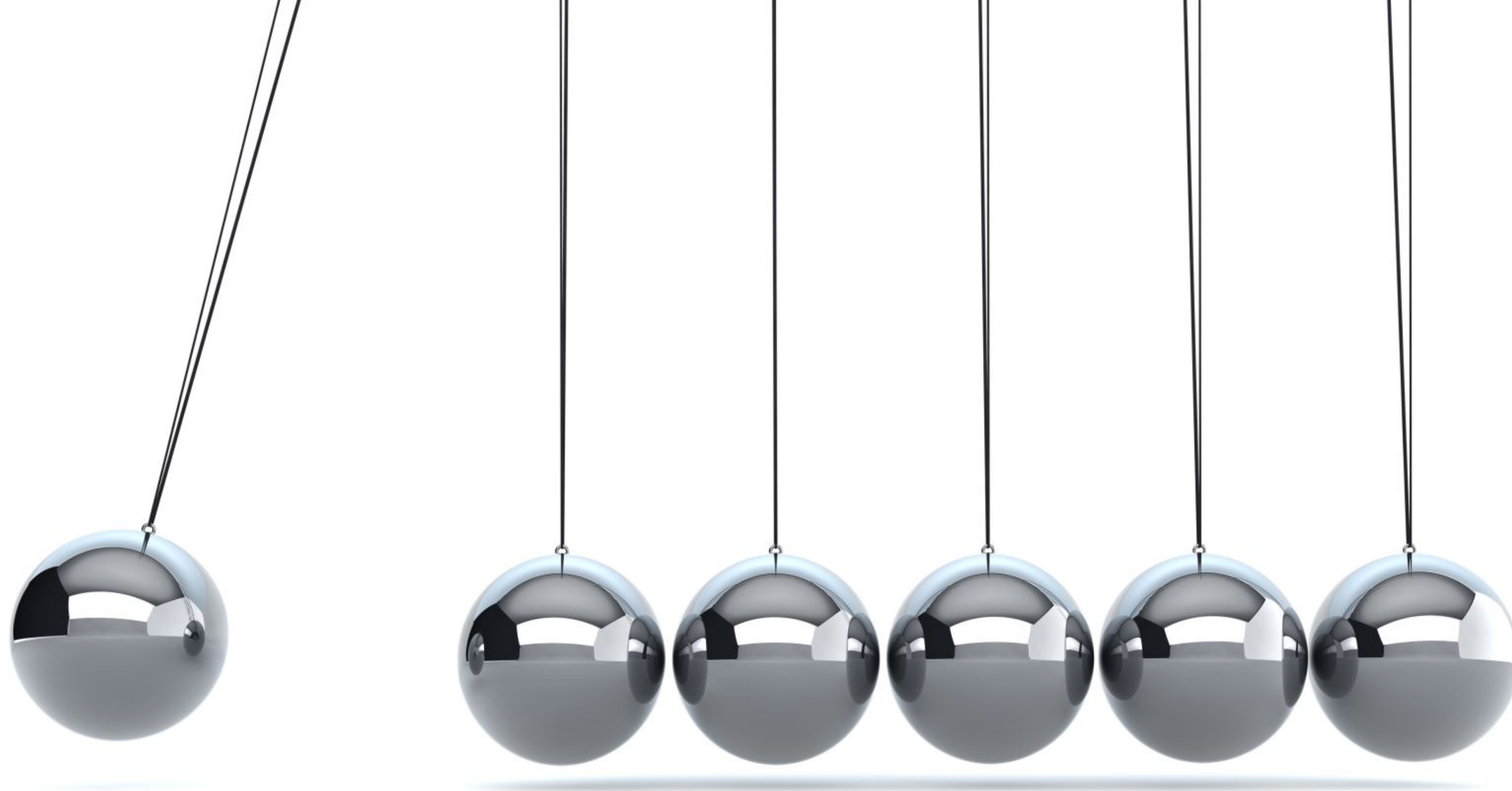
ENDOWMENT

The Greeks believed certain humans were born with unique skills. If you don't have these skills, you were born a slave.

When you study the concept of the Greeks on leadership, observe the focus of this theory...

The Greeks were focused on control and manipulation. These principles were developed during the slavery and oppression of people.

That's the reason why our systems are failing today.



The Truth About Leadership

A row of pencils is shown against a dark, textured background. Most of the pencils are dark grey or black. One pencil, positioned in the center of the row, is bright yellow and stands out significantly. The text is overlaid on the right side of the image.

TRAPPED IN EVERY
PERSON IS A **HIDDEN**
LEADER



Every human has
the **instinct** and
capacity for
leadership, but
most don't have
the **courage** to
leave the **crowd**
and **cultivate it**

**Every
human
being was
born to
lead...**

**...to lead
in the
area of
their gift
not over**

people

**Your gift
is what
attracts
people to
your**

leadership

**Leadership is not a
pursuit....**

**...Leadership is a
RESULT**



Leadership Potential



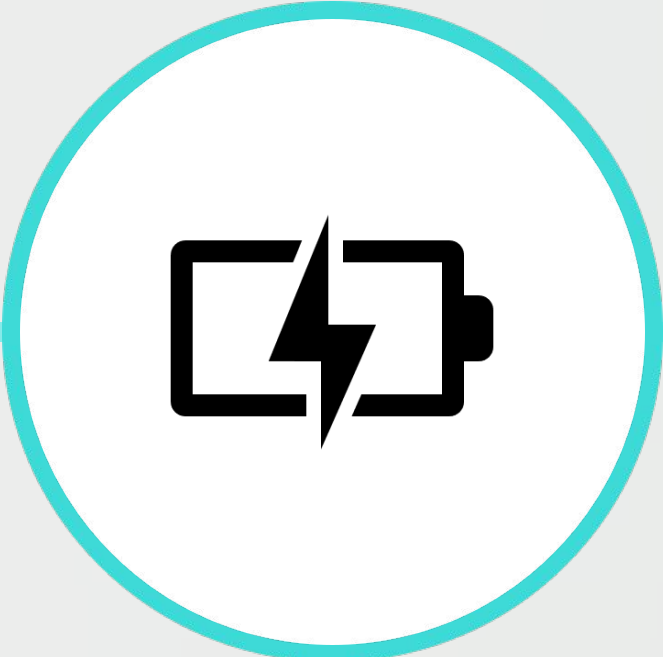
UNUSED
SUCCESS



HIDDEN
STRENGTH



UNTAPPED
POWER



UNUSED
ENERGY



FOCUS QUESTIONS FOR DISCUSSION



1. What guides your leadership philosophy?
2. What about your leadership philosophy could be improved?
3. What changes do you need to make that guides your leadership philosophy?

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